

Income	Jan-Dec 2013	Comments	
Ordinary Income			
Conference Income	15,000	As stated by Brasilia's proposal	
Consultation Services	3,500	GSOC ?	
Non profit income	2,000	Donations	
Royalty income	3,000	Mainly books (Peaked 2010)	
Sponsorship	50,000	Average 2009-2011 + 15,000	
Other Income			
Interest earned	880	As 2010	
Other income sources	0		
Total Income	74,380		
Expenses			
Ordinary Expenses			
<i>Administrative expenses</i>			
Bank charges	1,700	2011 was exceptionally high thanks to Plone Conf	
Hosting/Domain expenses	600	Average from 2009 and 2012 YTD	
Intellectual property fees	3,080	Average from 2009 and 2012 YTD	
Legal & Professional fees	2,200	Average from 2009 and 2012 YTD	
Office Expenses	480	Average from 2009 and 2012 YTD	
Postage & Delivery	100	Average from 2009 and 2012 YTD	
Taxes and Licenses	10	Average from 2009 and 2012 YTD	
<i>Marketing expenses</i>			
Conference/Events	15,500	Will come from Mktg budget	
Professional services	3,500	Will come from Mktg budget	
Promotional Material	25,000	Will come from Mktg budget	
Travel	5,000	Will come from Mktg budget	
<i>Product Development</i>			
Release Management	5,000	At least two minor (4.3 and 4.4) 2.5k for each - 5k for a major	
Releaser Manager Travels	3,000		
<i>Sprint Expenses</i>			
Community Sprints	21,000	4 Sprints valued at 3k and 6 valued at 1.5k	
Strategic Sprints	4,500	15 Sprints valued at 300	
Other Expenses			
Uncategorized	0		
Total Expenses	90,670		
Net Income	(16,290)		