Budget vs. Actuals FY26 YTD Report

	Total				
	Actual	Budget	Over budget by	Money remaining	Percent remaining
Revenue					
Foundation Donations	5,831	6,984	-1,153	1,153	17%
Foundation Sponsorship Income	15,835	8,450	7,385	-7,385	-87%
Plone Conference 2025 Sponsorship	1,200	1,100	100	-100	-9%
Sales	11		11	-11	
Sales of Product Revenue	11		11	-11	
Google Summer of Code (GSoC) stipends		1,500	-1,500	1,500	100%
Total for Revenue	**$22,887**	**$18,034**	**$4,853**	**-$4,853**	**-27%**
Cost of Goods Sold					
Gross Profit	**$22,887**	**$18,034**	**$4,853**	**-$4,853**	**-27%**
Expenditures					
Bank Fees	31	100	-69	69	69%
Currency exchange fees	67	100	-33	33	33%
Domain name services	231	360	-129	129	36%
Hosting Services	5,974	8,000	-2,026	2,026	25%
Intellectual Property Fees	1,710	650	1,060	-1,060	-163%
Legal & Professional Fees	2,964	2,000	964	-964	-48%
Marketing/Business Development					
Promotional Materials					
T-Shirts	2,416		2,416	-2,416	
Other		1,000	-1,000	1,000	100%
Total for Promotional Materials	**$2,416**	**$1,000**	**$1,416**	**-$1,416**	**-322%**
Conference and Events					
Plone Conference		2,000	-2,000	2,000	100%
Plone Events		500	-500	500	100%
Tech, OSS, Python		1,000	-1,000	1,000	100%
Total for Conference and Events	**$0**	**$3,500**	**-$3,500**	**$3,500**	**100%**
Membership		1,200	-1,200	1,200	100%
Professional Services					
Design		2,500	-2,500	2,500	100%
Other		1,000	-1,000	1,000	100%
Total for Professional Services	**$0**	**$3,500**	**-$3,500**	**$3,500**	**100%**
Sprints (non-strategic)		2,000	-2,000	2,000	100%
Total for Marketing/Business Development	**$2,416**	**$11,200**	**-$8,784**	**$8,784**	**62%**
PayPal fees	18		18	-18	
Plone Conference 2024 Expenses	790	797	-7	7	1%
Plone Conference 2025 Expenses	1,124	1,135	-11	11	1%
Plone Conference 2026 Expenses	1,528	1,200	328	-328	-27%
Postage & Delivery	173	160	13	-13	-8%

Budget vs. Actuals FY26 YTD Report

	Total				
	Actual	Budget	Over budget by	Money remaining	Percent remaining
Software Licenses		$0	$0	$0	
Board	228	194	34	-34	-18%
Marketing	1,350	2,383	-1,033	1,033	43%
Office	-206	810	-1,016	1,016	125%
Total for Software Licenses	**$1,372**	**$3,387**	**-$2,015**	**$2,015**	**59%**
Sprints					
Beethoven	5,794	6,000	-206	206	3%
Buschenschank	3,495	2,500	995	-995	-40%
Pole Position	1,501	1,500	1	-1	0%
Stellenbosch	4,633	4,350	283	-283	-7%
Axolote		3,250	-3,250	3,250	100%
Bucharest	1,803	2,500	-697	697	28%
Cerrado		3,000	-3,000	3,000	100%
Ecological Travel		1,000	-1,000	1,000	100%
Salamina		2,500	-2,500	2,500	100%
Total for Sprints	**$17,226**	**$26,600**	**-$9,374**	**$9,374**	**35%**
Travel & Lodging Stipends		$0	$0	$0	
Admin Team Lead	595	4,000	-3,405	3,405	85%
Marketing Lead	2,227	4,000	-1,773	1,773	44%
Release Management	6,350	13,000	-6,650	6,650	51%
Treasurer	1,500	1,500	$0	$0	0%
Board Director		3,000	-3,000	3,000	100%
Community Manager		4,000	-4,000	4,000	100%
Total for Travel & Lodging Stipends	**$10,673**	**$29,500**	**-$18,827**	**$18,827**	**64%**
Utilities	121	160	-39	39	24%
Google Summer of Code (GSoC) expense		$0	$0	$0	
GSoC 2026 expense		3,000	-3,000	3,000	100%
Total for Google Summer of Code (GSoC) expense	**$0**	**$3,000**	**-$3,000**	**$3,000**	**100%**
QuickBooks Payments Fees		$0	$0	$0	
Total for Expenditures	**$46,417**	**$88,348**	**-$41,931**	**$41,931**	**47%**
Net Operating Revenue	**-$23,531**	**-$70,314**	**$46,784**	**-$46,783**	**67%**
Other Revenue					
Interest Earned	4,487	4,000	487	-487	-12%
Total for Other Revenue	**$4,487**	**$4,000**	**$487**	**-$487**	**-12%**
Other Expenditures					
Net Other Revenue	**$4,487**	**$4,000**	**$487**	**-$487**	**-12%**
Net Revenue	**-$19,044**	**-$66,314**	**$47,270**	**-$47,270**	**71%**