

Budget vs. Actuals FY26 YTD Report

	Total				Percent remaining
	Actual	Budget	Over budget by	Money remaining	
Revenue					
Foundation Donations	1,676	6,984	-5,308	5,308	76.00%
Foundation Sponsorship Income	12,401	8,450	3,951	-3,951	-46.75%
Plone Conference 2025 Sponsorship	1,200	1,100	100	-100	-9.06%
Sales	11		11	-11	
Google Summer of Code (GSoC) stipends		1,500	-1,500	1,500	100.00%
Total for Revenue	\$15,287	\$18,034	-\$2,747	\$2,747	15.23%
Cost of Goods Sold					
Gross Profit	\$15,287	\$18,034	-\$2,747	\$2,747	15.23%
Expenditures					
Bank Fees	25	100	-75	75	75.02%
Currency exchange fees	4	100	-96	96	95.74%
Domain name services	59	360	-301	301	83.73%
Hosting Services	2,049	8,000	-5,951	5,951	74.39%
Legal & Professional Fees	128	2,000	-1,872	1,872	93.60%
Marketing/Business Development					
Promotional Materials					
T-Shirts	595		595	-595	
Other		1,000	-1,000	1,000	100.00%
Total for Promotional Materials	\$595	\$1,000	-\$405	\$405	40.54%
Conference and Events					
Plone Conference		2,000	-2,000	2,000	100.00%
Plone Events		500	-500	500	100.00%
Tech, OSS, Python		1,000	-1,000	1,000	100.00%
Total for Conference and Events		\$3,500	-\$3,500	\$3,500	100.00%
Membership		1,200	-1,200	1,200	100.00%
Professional Services					
Design		2,500	-2,500	2,500	100.00%
Other		1,000	-1,000	1,000	100.00%
Total for Professional Services		\$3,500	-\$3,500	\$3,500	100.00%
Sprints (non-strategic)		2,000	-2,000	2,000	100.00%
Total for Marketing/Business Development	\$595	\$11,200	-\$10,605	\$10,605	94.69%
Postage & Delivery	172	160	12	-12	-7.44%
Software Licenses		0	0	0	
Board	228	194	34	-34	-17.53%
Marketing	1,255	2,383	-1,128	1,128	47.32%
Office	2,136	810	1,326	-1,326	-163.65%
Total for Software Licenses	\$3,619	\$3,387	\$232	-\$232	-6.85%
Sprints					
Stellenbosch	4,633	4,350	283	-283	-6.51%
Axolote		1,650	-1,650	1,650	100.00%
Beethoven		6,000	-6,000	6,000	100.00%
Bucharest		2,500	-2,500	2,500	100.00%
Buschenschank		2,500	-2,500	2,500	100.00%
Ecological Travel		1,000	-1,000	1,000	100.00%
Pole Position		1,500	-1,500	1,500	100.00%
Salamina		2,500	-2,500	2,500	100.00%
Total for Sprints	\$4,633	\$22,000	-\$17,367	\$17,367	78.94%
Travel & Lodging Stipends		0	0	0	
Marketing Lead	1,266	4,000	-2,734	2,734	68.36%
Release Management	1,012	8,000	-6,988	6,988	87.35%
Admin Team Lead		4,000	-4,000	4,000	100.00%

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Community Manager		4,000	-4,000	4,000	100.00%
Treasurer		1,500	-1,500	1,500	100.00%
Total for Travel & Lodging Stipends	\$2,278	\$21,500	-\$19,222	\$19,222	89.40%
Utilities	53	160	-106	106	66.57%
Google Summer of Code (GSoC) expense		0	0	0	
GSoC 2026 expense		3,000	-3,000	3,000	100.00%
Total for Google Summer of Code (GSoC) expense		\$3,000	-\$3,000	\$3,000	100.00%
Intellectual Property Fees		650	-650	650	100.00%
Plone Conference 2024 Expenses		797	-797	797	100.00%
Plone Conference 2025 Expenses		1,135	-1,135	1,135	100.00%
Plone Conference 2026 Expenses		1,200	-1,200	1,200	100.00%
QuickBooks Payments Fees		0	0	0	
Total for Expenditures	\$13,615	\$75,748	-\$62,134	\$62,134	80.88%
Net Operating Revenue	\$1,672	-\$57,714	\$59,387	-\$59,387	101.39%
Other Revenue					
Interest Earned	1,066	4,000	-2,934	2,934	73.34%
Total for Other Revenue	\$1,066	\$4,000	-\$2,934	\$2,934	73.34%
Other Expenditures					
Net Other Revenue	\$1,066	\$4,000	-\$2,934	\$2,934	73.34%
Net Revenue	\$2,739	-\$53,714	\$56,453	-\$56,453	103.48%

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